



*"Harmony is expressed by remembering context and responding appropriately within that context."*

From the "Book of the Five Rings" by Miyamoto Musashi

## Hamilton J Cruz - Senior Consultant

Hamilton J. Cruz is a corporate consultant and cross-cultural trainer with business experience in range of areas from import/export to HRD. He develops and facilitates business negotiation, presentation, and cross-cultural communication skills training programs in Japan. Hamilton has had the opportunity to hold staff positions as Managing Supervisor and Senior Corporate Consultant. He draws from these experiences to promote intercultural competence through learning and development.

Hamilton is a New Yorker of Puerto Rican descent who became interested in intercultural relations when he first moved to Asia. While working in Thailand, he witnessed a series of communicative misunderstandings which had an adverse effect and interfered with daily operations and client satisfaction. In 1993, Hamilton moved to Japan and observed similar communication based occurrences relating to HRD. He began his investigations of intercultural communication to assist corporate alliances and inter-organizational rapport.

Hamilton has a Master's in Economics and Policy Analysis (2007) to enhance his capability to analysis structural paradigms. He also has an Intercultural Foundations Certificate from the Intercultural Institute in Portland, Oregon (2003). Yamanouchi Pharmaceuticals, IBM Japan, NTT, Microsoft Japan and Dentsu are some of the companies for which Hamilton has conducted cross-cultural training and facilitated international management development programs.

Hamilton Cruz has been affiliated with *SIETAR*, Japan (Society of Intercultural Education and Research) for a number of years. He was appointed SIETAR Japan Newsletter Director and Steering Committee member from 1999 to 2004. Hamilton is married to a Japanese national and has two children. Hamilton is proficient in Japanese, and has an understanding of Thai and Spanish. He currently divides his time between the United States and Japan.

To speak with Hamilton call ++ 1 575 202 0193, or e-mail: [hamiltonjcz@clarionlearning.com.au](mailto:hamiltonjcz@clarionlearning.com.au)